EXCELLON
SOLUTIONS ASSURED

EMPOWERED BY **INNOVATION**

EXCELLON SOLUTIONS

THE NAME BEHIND EXCELLON 5

Excellon Software is renowned for its cutting-edge, yet simple-to-use Cloud based Sales, Distribution, and Service management software since its inception in 2000. Excellon's research continues to leverage latest advances in Cloud, Mobility and Analytics for innovative solutions to complex problems of enterprises. Excellon Software products are used by over 30,000+ users in over 9000+ locations worldwide. Excellon Software has partnered with some of the largest companies across verticals like Automotive, Consumer Goods, Industrial Equipment's all over the globe to transform their Sales, Distribution and Service Networks.

OUR ACHIEVEMENTS

| Over 18 Years of Experience | Network of Over 30,000+ Users | Global User Footprint of 7000+ Locations | Award winning cloud based software | ISO 27001 Certified |

EXCELLON 5 - AN OVERVIEW

ENTERPRISE SOLUTION

An Enterprise solution for managing large / multi- brand sales, service and distribution networks

COLLABORATION CHANNEL

Focused on creating and managing close collaboration between manufacturer/master distributor and its distribution chain/network

ENABLES BUSINESS AUTOMATION

Automates complex business process workflow and its functionalities with powerful and adaptable solutions

CLOUD BASED SOLUTION

Best in class cloud-based solution used for consolidated management of entire sales and service chain

EXCELLON 5

FRAMEWORK

TECHNOLOGY LAYER

Service Oriented Architecture
Multi Layered Security
Cloud Based Platform

DECISION SUPPORT LAYER

Business Planning Tools
Business Analytics And Dashboard
Comprehensive Reporting

TECHNOLOGY LAYER

DECISION SUPPORT LAYER

ADD - ONS

BUSINESS LAYER

Telecom Office

Mobile Access

Data Center

Tablets

Excellon 5
PLATFORM

Corporate Office

Branch (Sales)

Branch (Sales & Service)

Sub-Dealership

ADD - ONS

Business To Business Mobile App
Business To Customer Mobile App
Aftermarket Management
Complaint Management
Call Center Management

BUSINESS LAYER

Customer Relationship Management
Sales Management
Procurement Management
Inventory Management
Service Management
Finance Management

Sales Management

CRM

Service Management

Inventory Management

Procurement Management

Business Analytics & Dashboard

EXCELLON 5 | ASSIST AFTERMARKET SOLUTIONS | EXCELLON CONNECT PLATFORM | EXACT GST SOLUTIONS ASSURED

EXCELLON 5

EXCELLON 5 PLATFORM

EXCELLON 5 Platform can be configured, customized, and scaled according to business demands. Intuitive, functionally-rich and robust, the software delivers optimal efficiency and cost savings. It is an enterprise solution for managing large/multi-brand Sales, Service and Distribution Networks.

FUNCTIONAL CAPABILITIES

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)
Build meaningful relationships with your customers

· Lead and prospecting

· Complaint / Incidence management

· CSI feedback from prospective or existing clients

· Mobile App for CRM activities to help capture data anywhere, anytime

· CRM planning tools

· Business intelligence

SALES MANAGEMENT
Manage your sales functions effortlessly

· Taxes & discounts get calculated in runtime including Goods and Service Tax calculations

· Multi-tiered discounting

· Demand planning & accurate sales forecasting

· Incentives & commission based on sales target

· For credit billing & credit limit violation

· Support for extended warranty and AMC

PROCUREMENT MANAGEMENT
Manage all procurements with ease

· Complete Purchase order management

· Purchase claim & returns

· Auto Ordering based on – minimum stock level, forecasting, demand planning and average sale

· Planning utilities & Incentive/commission based on defined procurement target

EXCELLON 5   ASSIST   EXCELLON CONNECT PLATFORM   EXACT
·AFTERMARKET SOLUTIONS·   GST SOLUTIONS ASSURED

EXCELLON 5

INVENTORY MANAGEMENT
Manage your stocks and improve your numbers

· Stock transfer between dealership network

· Stock Adjustment and Valuation

· Cycle count

· Planning utilities

· Stock classification on the basis of fast, slow, non-moving and minimum stock level

· Business intelligence

· Comprehensive Ageing Analysis

SERVICE MANAGEMENT
Integrate processes from field service to billing

· Service estimate network

· Gate-pass management, Job card, Billing

· Service advisor, Claims and warranty

· Creation and maintenance of service contract like warranty, free service, extended warranty, AMC

· Service scheduler, KPI, field service management, work purchase order & invoice

· Mobile App: Job card management, invoicing & printing

FINANCE MANAGEMENT
Streamline all your accounting tasks and be GST compliant

· Receipts

· Payments

· Banking

· Cash management

· Planning

· Reports

· Company Financials Management

· Party Wise Knocking

EXCELLON 5

INTEGRATED CAPABILITIES

Get the software that shows you analytical reports, a transaction dashboard and has an architecture that is capable of customization and integration with other software and ERP systems.

REPORTS

- Generate customized reports for each transaction

- Create multiple level grouping of fields using drag and drop feature with logical & conditional operators

- Export & print the customized and filtered reports

- Analyze reports in runtime with mathematical functions

ANALYTICS

- Interactive pivot table analytics on historical data

- Dynamic and advanced filtering of analytics

- True view of business scenario with comparative and summarized data

- Enhanced charting tool enables to change view, colour combination of chart according to use preference in runtime

- Export in various file formats & e-mail them as attachments as needed or as scheduled

INTERFACING CAPABILITY

Excellon 5 PLatform has state-of-the-art Service Oriented Architecture and is designed to easily allow custom extensions & smoothly integrate with other software & ERP systems. It offers multiple interface options like:

- Web services

- Interface tables

- Third party middleware

- Programmable API's

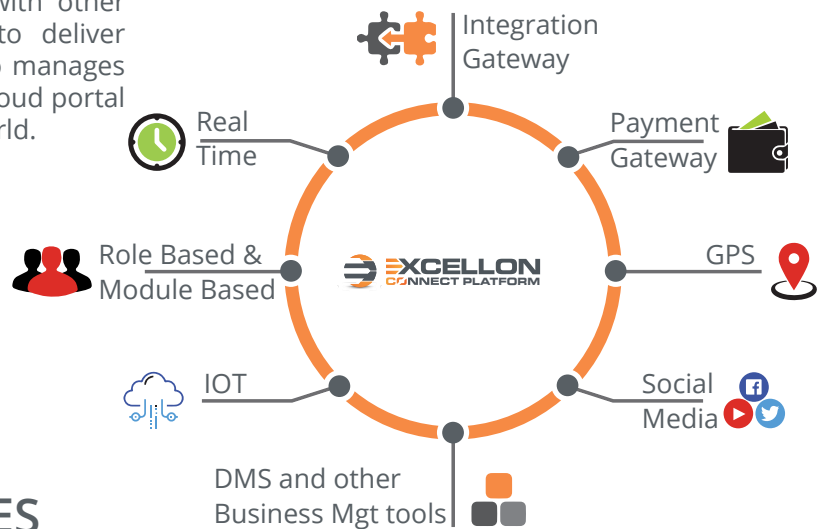EXCELLON 5   ASSIST   EXCELLON CONNECT PLATFORM   EXACT

PLATFORM CAPABILITIES

The extensive capabilities produced by Excellon 5 are not limited to enable internal transactions only; with Excellon Cloud Portal you have the power to engage your customers and drive satisfaction higher than ever. From designing targeted campaigns, creating personalized quotes to order processing and handling feedback, the cloud portal is a unified bridge to your customer's heart.

CLOUD PORTAL

The cloud portal integrates and interfaces with other platforms and solutions in an enterprise to deliver seamless brand image and experience. It also manages internal and external transactions through a cloud portal that can be accessed from anywhere in the world.

Integration Gateway

Real Time

Payment Gateway

Role Based & Module Based

GPS

IOT

Social Media

DMS and other Business Mgt tools

FUNCTIONAL CAPABILITIES

1 CONTENT MANAGEMENT
Built in content management allows fully featured product catalogue with images, videos, textual content and links to external contents.

2 CAMPAIGN AND LEAD MANAGEMENT
Design targeted marketing campaigns, capture leads and assign them to dealers, send personalized quotes to potential buyers, etc.

3 ORDER PROCESSING
Integrated payment gateways enables online product bookings.

4 COMPLAINTS AND FEEDBACK
Track and manage customer complaint & feedback.

5 REPORTING AND ANALYTICS
Get comprehensive usage and transaction history reports with interactive role based dashboards for targeted analytics.

6 SERVICE MANAGEMENT
Customers can view service history and service advices for their products and request for appointments. Centralized service booking can help in load management of each service center.

7 PORTAL ADMINISTRATION
Configure the portal for integration to the backend System and manage customer and dealer registration.

MOBILITY SOLUTIONS

Taking the dealership to the next level, Excellon connect platform can engage the leads, enhance the customer experience, increase the customer loyalty and simplifying multiple dealership processes. It engages dealers and customers in a more convenient, transparent and personal manner with featured-packed apps that are multi-functional, designed to build stronger connections.

DEALER SOLUTION B2B APP

B2B App empowers the OEM's and dealer network by providing seamless customer experience, increased sales, optimized operations and by offering value added services to improve turnaround time on critical business aspects.

B2B

DEALER SOLUTIONS

Create Service requests on-the-go

Keep track of leads

Capture Enquiries

Improve response time

Manage follow-ups

Enhanced Sales Presentations

CUSTOMER SOLUTION B2C APP

Build a stronger relationship with customers with your own customer designed App that can offer a host of services offered by the Excellon cloud portal.

B2C

CUSTOMER SOLUTIONS

Get push notifications

Track Service History

Get quotations and make payments

Locate Dealers

Online Vehicle and Service Booking

View Product Catalogue

OUR SOLUTION

EXCELLON-ASSIST is a Cloud based comprehensive solution for managing the end-to-end After-Sales product support. Excellon-ASSIST software suite provides Workshop Service Management, Warranty Tracking, Repairs, Spares Management, Customer Service operations Management and a powerful set of reporting tools.

WARRANTY MANAGEMENT

INCIDENCE MANAGEMENT

WORKSHOP SERVICE

OUR SOLUTION

FIELD SERVICE MANAGEMENT

SPARES PURCHASE & SALES

SPARES MANAGEMENT

CALL-CENTER MANAGEMENT

PRODUCT SUPPORT

OUR UNIQUE OFFERING

1 One stop view of overall Customer service operations

2 Real-time tracking & control Over service / repair logistics

3 Highly scalable after-sales service management Software to meet business dynamics

4 Real-time monitoring of service Appointments and inventory consumption

5 End-to-end spares & service claim management

6 Insightful, graphical Reports in user friendly formats

7 Rich user interface (Ui) for ease of use

8 Mobile platform leveraged to Provide the soltion 'on the go'

WE COMBINE VALUE,
INNOVATION & TECHNOLOGY

OUR AWARDS

2013

"Edge Award" by Information Week Magazine

2014

"Top Technology Company" by Frost & Sullivan & NASSCOM

"Cloud Conquer Award" by CIO magazine

"Most Promising New Product – IT" by WIC

2015

"Best Company To Work" by Silicon India

2016

"Selected As GST Suvidha Provider (GSP)" by GSTN

2017

"Dataquest Vertical Warrior Award" by Dataquest Magazine

"25 most promising cloud provider" in Asia Pacific by Asia Pacific AC CIO Outlook

2018

" Industrial Excellence Award" by Government of Maharashtra

"Brand leadership Award" & " Best Employer Brand Award" by Employer Branding Institute, World HRD Congress & Stars of the Industry Group

WHO WE WORK WITH

Our customer-centric approach to our partnerships ensures we are always able to bring the best-in-class solutions to solve real world business problems for our clients through our Sales and Distribution Management Software.

CONTACT US

Plot No. 14 / IV, Third Floor, I.T. Park, South Ambazari Road, Nagpur - 440 022 (India).
Phone : +91-712- 6699600

402, 4th Floor, NSG IT Park, Sanewadi, Sarjaa Road, Aundh, Pune - 411007 (India).
Phone : +91-020- 66283600

Web : www.excellonsoft.com   Email : sales@excellonsoft.com

ISO 27001   AB-CAB ACCREDITED

EXCELLON 5   ASSIST -AFTERMARKET SOLUTIONS-   EXCELLON CONNECT PLATFORM   EXACT GST SOLUTIONS ASSURED